

# EFG Asset Management (UK) Limited Order Execution Policy

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#### 1. Purpose of this Policy

This Order Execution Policy (the "Policy") applies to EFG Asset Management (UK) Limited ("EFGAM UK"). EFGAM UK is a full-scope Alternative Investment Fund Manager with MIFID top-up permissions to manage separately managed accounts and provide portfolio management services, investment advice and the receiving and transmitting of orders in relation to financial instruments.

This Policy explains EFGAM UK's set of steps that will be taken to obtain, when executing orders, the best possible result for its clients taking into account the execution factors as required by the Markets in Markets in Financial Instruments Directive 2014/65/EU ("MIFID II").

We have established and implemented arrangements, included in this Policy, which are designed to allow us to meet our regulatory obligation to obtain the best possible result for our client orders ("best execution)

Our commitment to provide you with best execution does not mean that we owe you any fiduciary responsibilities over and above the specific regulatory obligations placed upon us or as may be otherwise contracted between us.

The information on the execution principles is tailored to the respective class of financial instruments. Therefore, this Policy is supplemented by appendices which provide further details to our considerations as they relate to differing asset classes. The appendices should be read in conjunction with this Policy and cover the following products:

- Equities Shares & depositary receipts;
- Debt instruments;
- Money-market instruments
- FX derivatives;
- Securitised derivatives;
- Structured notes; and
- Exchange traded products.

EFGAM UK is required to obtain the consent of each client to the Policy. By signing the terms of the Client Agreement, you, the client, are deemed to have given consent and confirm acceptance of this Policy.

As set out in our Terms of Business we may decline to accept instructions and orders from you.

#### 2. Scope

This Policy only applies to Professional Clients in accordance with the Financial Conduct Authority ("FCA") client categorisations; and does not apply to business conducted with Eligible Counterparties. This Policy applies when EFGAM UK purchases or sells financial instruments in fulfilment of its obligations arising from a portfolio management mandate with its Clients.

In case EFGAM UK accepts a specific client instruction with respect to the execution of the order, we will follow the instruction to the extent it is possible for us to do so. EFGAM UK will have no responsibility for compliance with the Policy to the extent that EFGAM UK accepts and follows the specific client instruction.



#### 3. Execution Factors

Where we execute an order for you, in the absence of specific instructions from you as to how an order is to be executed, we will take into consideration all the following factors that allow us to deliver Best Execution:

Our obligation is to take all sufficient steps to obtain the best possible results for you. The best possible results means the best overall price - being the purchase price at which an order is executed (for a buy order) plus transaction costs passed on to you, or the sale price at which an order is executed (for a sell order) minus transaction costs passed on to you, across the execution venues on which we may execute orders.

In addition to best overall price, we may consider the following factors and give them precedence over the immediate price factors where they are instrumental in delivering the best possible results for you in terms of total cost to you:

- a) Liquidity of the financial instrument
- b) Costs:
- c) Speed:
- d) Likelihood of execution or settlement;
- e) Size of your order;f) Nature of your order;
- g) The execution venues available and their trading status; and
- Any other consideration relevant to the efficient execution of your order, including liquidity and market impact.

We will determine the relative importance of each factor and therefore there may be trade-offs where certain execution factors are considered as having higher importance over others in obtaining the best possible results for you.

Ordinarily, price will merit a high relative importance in obtaining the best possible outcome for clients. In certain circumstances, for some client orders, financial instruments or markets, we, in our absolute discretion, may decide that other factors are more important in determining the best possible results for you in accordance with our policy.

#### 4. Execution Criteria

The following execution criteria shall be considered when applying relative weights to the execution factors (see section 3):

- the characteristics of the client including your regulatory client categorisation:
- the characteristics and nature of your order, including whether any specific instructions are given;
- the characteristics of the financial instruments that are the subject of your order; and
- the characteristics of the execution venues to which your order can be directed.

In providing best execution, we will follow the same standards and apply the same processes to all markets and financial instruments. However, the relative importance of any one or several of the abovementioned criteria may vary on a case-by-case basis as a result of the diversity of the markets, financial instruments and orders types. For example, whereas price volatility may result in timely execution to be a priority in some markets, in other markets with low liquidity, the likelihood of execution of the order may alone constitute best execution. The nature of your order and any specific instruction linked to that order may also limit the choice in the selection of the execution venue.



#### 5. Execution Venues

When executing your transactions, we will take all sufficient steps to obtain on a consistent basis the best possible result for you and therefore we may use one or more venue types, including but not limited to the following:

- Regulated broking firms (including affiliates);
- Regulated Markets;
- Other exchanges that are not Regulated Markets;
- Multilateral Trading Facilities (MTF's);
- Organised Trading Facilities (OTF's);
- Systematic Internalisers (Sl's),
- Market Makers,
- Or other liquidity providers.

Execution venues by asset class are listed in Schedule A of this Policy Document.

EFGAM UK reserves the right to use other execution venues where deemed appropriate in accordance with our policy and EFGAM UK may add or remove any execution venue from this list.

We will undertake on-going assessments of the execution venues used to determine whether existing venues continue to provide for the best possible result for clients and also to review the suitability of new execution venues. In making this assessment we will utilise information derived from our own internal best execution monitoring tools and processes as well where applicable execution quality data reported by execution venues under MiFID II and its implementing measures.

The list will be updated, where necessary, following such assessment.

#### 6. Order Management and Handling

Where we handle client's orders either on a client's behalf or as part of its portfolio management activities, it must ensure that orders are:

- Executed promptly in accordance with objectives;
- Accurately recorded and allocated; and
- Executed sequentially unless the characteristics of the order or prevailing market conditions make this impracticable, or the interests of the client require otherwise.

This may involve the aggregation of orders of other clients. Where orders are aggregated this will occur in accordance with the relevant MiFID II rules when EFGAM UK reasonably believes it will not be to your detriment. However, on occasion, aggregation may result in you obtaining a less favourable price. Records will be maintained as required by the rules. The executed orders are allocated to clients fairly and proportionately. All client orders are pre-allocated on our order management system before they are sent to the dealing desk for execution.

Where trades are partially filled, fills are allocated on a pro rata basis by the order management system. In the event of an uneven allocation, such as a minimum tradeable piece, the trading desk will consult with the relevant fund manager and compliance, in an effort to obtain the fairest outcome for clients. All post trade allocation changes will be documented, and records kept.

In exceptional circumstances, such as technical faults or loss of connectivity at execution venues,



EFGAM UK may be forced to employ other methods of execution other than the methods stated above.

#### 7. Express Prior Consent

Occasionally, we may wish to execute orders outside a regulated market or multilateral trading facility or organised trading facility, for example if a particular bank or investment firm is offering the best execution terms but intends to trade off-exchange. EFGAM UK is required to obtain your prior express consent to execute orders away from a Regulated Market<sup>1</sup> or a Multilateral Trading Facility (MTF)<sup>2</sup> for an instrument that is ordinarily traded on a Regulated Market or MTF. By signing the terms of the client agreement you have given such prior express consent.

You agree, by signing the terms of the client agreement, that EFGAM UK will not make public client limit orders in respect of shares admitted for trading on a Regulated Market which are not immediately executed under prevailing market conditions.

#### 8. Monitoring and Review

Our execution arrangements and the Order Execution Policy may change from time to time. This policy will be reviewed at least annually, including an assessment of the execution venues used, or whenever a material change occurs that affects our ability to obtain the best result for the execution of your orders.

<sup>&</sup>lt;sup>1</sup> A regulated market is a market place, trading system or exchange which meets the minimum EU standards set out in title III of the MiFID. Under MiFID, entities that offer multilateral trading for financial instruments (such as an order book), must be organised as either a regulated market or a MTF, with slightly different standards applying to each

<sup>&</sup>lt;sup>2</sup> MTF means a system that brings together multiple parties (e.g. investors or other investment firms) that are interested in buying and selling financial instruments and enables them to do so. These systems can be crossing networks or matching engines that are operated by an investment firm or a market operator. Instruments may include shares, bonds and derivatives. This is done within the MTF operator's system.



### Schedule A – Execution Venues

Equity and Exchange traded product Counterparties		
Sanford C Bernstein Ltd	Morgan Stanley & Co International	
Berenberg	EFG Harris Allday	
CLSA (UK)	CIMB Securities Ltd	
Strategas Securities LLC	ISI Evercore Group LLC	
Kepler Cheuvreux SA	Stifel EU Bank AG	
Flow Traders BV	UBS AG	
Virtu Americas LLC	UOB - Kay Hian Private Ltd	
<u>Maybank</u>	Stifel Nicolaus Europe Ltd	
HSBC plc	Mirabaud Securities Ltd	
JP Morgan Securities	Investec	
Liberum Capital Ltd	Peel Hunt LLP	
DBS Vickers Securities Ltd	Canaccord Genuity Limited	
ZKB	Jane Street	
Instinet	TFS Derivatives	
Jefferies	Goldman Sachs	

Fixed Income and Convertible Bond Counterparties		
Toronto Dominion Bank	Banco Santander SA	
Mitsubishi UFJ Trust International Ltd	Jefferies International Limited	
Morgan Stanley & Co International	SocGen International Ltd	
JP Morgan Securities	HSBC plc	
Goldman Sachs International	CIBC	
Bank of America Merrill Lynch International	UBS AG	
Standard Chartered Bank plc	Stonex	
Citic CSLA	Mizuho International plc	
Kepler Cheuvreux SA	Bridport & CIE SA	
E D &F Man Capital Markets Inc	Bradesco Securities Inc	
Nomura International plc	RBC Europe Ltd	
Liquidnet	MarketAxess	
Scotia Bank	DBS Bank	
Deutsche Bank AG	Wells Fargo Securities International Ltd	
Lloyds Bank Corporate Markets	ZKB	
SMBC Nikko	Laranvial	
ANZ Banking Group	Credit Agricole Corporate and Investment Bank	
National Australia Bank Ltd	Natixis SA	
Intesa Sanpaolo	Credit Agricole	
Barclays	Citigroup	
Daiwa Capital Markets	Seaport Global	
Berenberg	Oddo Sedayler	
FYNSA	Jane Street	
Mediobanca		

Derivatives	
Morgan Stanley & Co International	JPM MORGAN
UniCredito	Societe General

Foreign Exchange	
Bank of America Merril Lynch International	HSBC plc
JP Morgan	Morgan Stanley



Multi-Lateral Trading Facilities (MTF) (Equities and Fixed Income)		
Market Access Europe Ltd	Bloomberg Trading Facility Ltd	
Tradeweb	Liquidnet	
FXAII		



# EFG Asset Management (UK) Limited

# **Order Execution Policy Appendices**

These Appendices explain EFGAM UK's set of steps that will be taken to obtain, when executing orders, the best possible result for clients taking into account the execution factors.



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# 1. Equities

# a. Scope

The best execution considerations for equities apply to the following financial instruments:

Level 1	Level 2	Level 3	MIFID categorisation
Equity	Listed Equity	Listed Equity	(a) Equities - Shares & Depositary Receipts
Equity	Listed Equity	Listed Convertible Equity	(a) Equities - Shares & Depositary Receipts
Equity	Listed Equity	China A Share	(a) Equities - Shares & Depositary Receipts
Equity	Listed Equity	Thailand - Foreign Owned	(a) Equities - Shares & Depositary Receipts
Equity	Listed Equity	HK H Share	(a) Equities - Shares & Depositary Receipts
Equity	Listed Equity	HK Red Chip	(a) Equities - Shares & Depositary Receipts
Equity	Listed Equity	REIT	(a) Equities - Shares & Depositary Receipts
Equity	Collective Vehicle (Equity)	Open Ended Investment Company	N/A
Equity	Collective Vehicle (Equity)	Open Ended Property Fund	N/A
Equity	Collective Vehicle (Equity)	Exchange-Traded Fund	(k) Exchange Traded products
Equity	Collective Vehicle (Equity)	Investment Trust	(a) Equities - Shares & Depositary Receipts
Equity	Collective Vehicle (Equity)	Real Estate Investment Trust	(a) Equities - Shares & Depositary Receipts
Equity	Other Equities	Other Equities	(a) Equities - Shares & Depositary Receipts
Equity	Other Equities	Participation Note	(k) Exchange Traded products
Equity	Rights	Rights	(a) Equities - Shares & Depositary Receipts
Equity	Depository Receipt	American Depository Receipt (ADR)	(a) Equities - Shares & Depositary Receipts
Equity	Depository Receipt	Global Depository Receipt (GDR)	(a) Equities - Shares & Depositary Receipts
Equity	Depository Receipt	Non-Voting Depository Receipt (NVDR)	(a) Equities - Shares & Depositary Receipts
Equity	Depository Receipt	European Depository Receipt	(a) Equities - Shares & Depositary Receipts



#### b. Approach to Trading

For equity trading on New Capital Funds, execution is specific to the individual fund and the primary listing of the underlying stock being traded. Further details are in the EFGAM procedures document.

#### c. Approach to obtaining Best Execution

Equity orders are executed through the venues outlined in Appendix A, or where appropriate through Tradeweb's Request for Quote electronic trading platform.

#### d. Prioritisation of Execution Factors

The most important factors are price, liquidity and service. Other relevant factors are the size of the order and the likelihood and speed of execution. In executing orders in equities, EFGAM UK uses brokers that have direct access to a number of trading platforms (Regulated Market, Systematic Internalization or Multilateral Trading Facility). In general the orders are executed on the trading platform that offers the highest liquidity.

#### 2. Fixed Income

#### a. Scope

The best execution considerations for Fixed Income apply to the following financial instruments:

Level 1	Level 2	Level 3	MIFID categorisation
Bond	Conventional	Conventional	(b) Debt Instruments (i) Bonds
Bond	Floating Rate	Floating Rate	(b) Debt Instruments (i) Bonds
Bond	Index Linked	Index Linked	(b) Debt Instruments (i) Bonds
Bond	Collective Vehicle (Bond)	Open Ended Investment Company (Bond)	N/A
Bond	Collective Vehicle (Bond)	Investment Trust (Bond)	(a) Equities - Shares & Depositary Receipts
Bond	Collective Vehicle (Bond)	Exchange-Traded Fund (Bond)	(k) Exchange Traded products
Cash	Liquid Asset	Term Deposit	(b) Debt Instruments (ii) Money Market Instruments



#### a. Approach to Trading

For Fixed income, depending on liquidity and size of the trade, the trader will determine if the transaction should be dealt electronically or by VOICE (IB chat or phone). In both cases, the trader will ask for a minimum of three quotes unless the trader deems beneficial to clients to maintain a high level of market anonymity by only contacting one or two Counterparties to obtain a price. The best price will be selected and all quotes will be recorded. Where prices are contingent on a buy and a sell leg of a trade we may at our discretion seek to achieve the lowest overall cost which may not represent the best individual price on any single leg. The selection of Counterparties for Best Execution will be based on screen prices, Axes, RUNS, liquidity and frequency of quotes. All timestamps will be recorded in the trading platform, along with the competing quotes to ensure Best Execution.

#### b. Approach to obtaining Best Execution

EFGAM uses Bloomberg MTF, Tradeweb and MarketAxess as the primary venues of execution, where it is possible to interact with prices from a range of brokers. In limited circumstances, an order may be routed to a single broker, or smaller field of brokers, on an OTC basis.

#### c. Prioritisation of Execution Factors

Price (typically observed through an RfQ mechanism), will be the primary criteria to obtain the best result for clients however alternative strategies could be used where it is deemed to be in the best overall interest of the trade. Other factors such as timing and transaction costs will also be actively considered.

#### 3. Derivatives

#### a. Scope

The best execution considerations for Derivatives apply to the following financial instruments:

Level 1	Level 2	Level 3	MIFID categorisation	
Derivative	Future	Interest	(c) Interest rates derivatives	
		Rate Future	(i) Futures and Options admitted to	
			trading on a trading venue	
Derivative	Future	Stock Index	(g) Equity Derivatives	
		Future	(i) Options and Futures admitted to	
			trading on a trading venue	
Derivative	Future	Bond	(d) Credit derivatives	
		Future	(i) Futures and Options admitted to	
			trading on a trading venue	
Derivative	Future	Currency	(e) Currency derivatives	
		Future	(i) Futures and Options admitted to	
			trading on a trading venue	



Derivative	Entue	Commodit	(i) Commodities derivatives and emission	
Derivative	Future	Commodity		
		Future	allowances Derivatives	
			(i) Options and Futures admitted to	
			trading on a trading venue	
Derivative	Future	Financial	(g) Equity Derivatives	
		Index	(i) Options and Futures admitted to	
		Future	trading on a trading venue	
Derivative	Option	Option on	N/A - depends on the Future	
		Future		
Derivative	Option	Option on	(g) Equity Derivatives	
	-	Equity	(i) Options and Futures admitted to	
			trading on a trading venue	
Derivative	Option	Option on	(g) Equity Derivatives	
	1	Stock Index	(i) Options and Futures admitted to	
			trading on a trading venue	
Derivative	Option	Option on	N/A - depends on the Security	
2 011 / 111 / 10	op mon	Security	Twite depends on the second	
Derivative	Forward	Deliverable	(e) Currency derivatives	
		Forward	(ii) Swaps, Forwards and other currency	
			derivatives	
Derivative	Forward	Non	(e) Currency derivatives	
		Deliverable	(ii) Swaps, Forwards and other currency	
		Forward	derivatives	
Derivative	Credit	Bond Like	(b) Debt Instruments	
	Linked	Note	(ii) Money Markey Instruments	
	Note		, , , , , , , , , , , , , , , , , , , ,	
Derivative	Warrant	Warrant -	(h) Securitised Derivatives	
		Other	(i) Warrant and Certificate Derivatives	
		Equity	(-)	
Derivative	Collective	Collective	N/A	
2011,441,6	Vehicle	Vehicle		
	(Derivative)	(Derivative)		
	Swap	Equity	Equity Derivatives	
	Swap	Lquity	Equity Dolly and vos	

#### b. Approach to Trading

Listed derivatives are executed via MS Passport (Morgan Stanley). FX derivatives can be executed via FXAll, Evolve (HSBC) and Instinct (Bank of America Merrill Lynch) trading platforms. In executing orders in derivatives, EFGAM uses brokers with direct access to various trading platforms. The current view is that in order to minimise the transactional costs associated with execution we have selected one venue for executing.

In the case of OTC derivatives, the level of service is also an important factor in selecting where the order is executed. The procedure for OTC derivatives is described in the Order Execution Procedures



#### c. Prioritisation of Execution Factors

Price (typically observed through an RfQ mechanism), will be the primary criteria to obtain the best result for clients. Other factors such as timing and transaction costs will also be actively considered.

For Warrants - Due to the illiquid nature of these financial instruments, timing and liquidity will be prioritised alongside price as the primary criteria to obtain the best result for clients.

For Structured Products - Due to the illiquid nature of these financial instruments, timing and liquidity will be prioritised alongside price as the primary criteria to obtain the best result for clients

#### 4. Investment Funds

#### a. Scope

The best execution considerations for Investment Funds apply to the following financial instruments:

Level 1	Level 2	Level 3	MIFID categorisation
Cash	Collective Vehicle	Open Ended	N/A
	(Cash)	Investment Company	
		(Cash)	
Other	Collective	UCITS units	(m) Other Instruments
Instrument	Investment Scheme		
	units		
Other	Collective	AIF units	(m) Other Instruments
Instrument	Investment Scheme		
	units		

#### b. Approach to Trading

With investment funds, quality and settlement costs are the decisive factors. The trading price is not determined by supply and demand but primarily by the net asset value, which is the value of the underlying investment portfolio of the investment fund concerned divided by the number of units of participation in issue.

#### c. Approach to obtaining Best Execution

Given the singular pricing nature of Collective investment schemes, it is not possible to use traditional methods to verify best execution. Information regarding fees and expenses should be taken into account and made available on request however.

#### d. Prioritisation of Execution Factors

In order to obtain an execution in a CIS, time is the most important factor given that funds typically have a cut off time for when the next available NAV can be achieved.